



# "The FoCuSeD™ Facilitator"

eNewsletter by Gary Rush, CPF

"Stop looking for solutions – when you're FoCuSeD™, you find them."

March 2010

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### New Offering

#### Total FoCuSeD™

(See the description on page 2.)

### Attend the IAF North America Conference in Chicago, Illinois

April 20 – 23, 2010.

The Art & Mastery of Facilitation



IAF North America Conference Week April 20-23

## FoCuSeD™ Facilitative Skills, by Gary Rush, CPF at the IAF North America Conference

From April 20 – 23, 2010 the International Association of Facilitators (IAF) will hold its annual North America Conference in Chicago at Hyatt McCormick Place. The goal is to provide opportunities to see Facilitators in action, and to learn from others in the field of Facilitation and Collaboration.

**On Tuesday, April 20<sup>th</sup>**, Gary will present our new class – **FoCuSeD™ Facilitative Skills** in a pre-conference session called **Effective Facilitative Skills**. This one-day highly interactive class teaches "how to" successfully use **Facilitative Skills** and specific tools to improve communication to achieve support and commitment – so needed for business success. Gary teaches specific "how to" and provides practice to allow development of what was learned enabling you to use the skills immediately upon returning to work.

### Effective Facilitative Skills:

- Gives you effective interpersonal and presentation skills.
- Builds your skills and confidence to become successful collaborators.
- Provides specific tools to improve communication, support, and commitment.
- Develops effective *facilitative skills* to successfully run meetings and turn "problem" people into productive contributors.

**On Friday, April 23<sup>rd</sup>**, Gary will be a "Facilitator in Action" when he facilitates the Wisconsin IIBA Chapters in a workshop to design their fall BA Development Day program.

Come join me in Chicago April 20<sup>th</sup> – 23<sup>rd</sup>, sign up for my **Effective Facilitative Skills** session on the 20<sup>th</sup>, and stay to see my workshop on the 23<sup>rd</sup>.

Ciao,  
Gary

## The FoCuSeD™ Facilitator Academy – the 1<sup>st</sup> Holistic Facilitation Technique

Gary Rush's 5-day highly interactive class teaches the "how to" with an understanding of the "why" to perform as an effective Facilitator. It's the most complete, most comprehensive, and most effective facilitation class available, providing detailed training on the concepts of **Holistic Facilitation**. It helps build your skills and confidence. It develops Collaborative Leaders. With **FoCuSeD™** you get JAD, FAST, and more bringing a **Holistic** approach to structured facilitation. **Read more...**

## The FoCuSeD™ Facilitator Academy

Our next available public class date:

**April 12 – 16**

**2010 Public Class Dates\***

|          |         |
|----------|---------|
| February | 08 – 12 |
| April    | 12 – 16 |
| June     | 14 – 18 |
| August   | 09 – 13 |
| October  | 18 – 22 |
| December | 06 – 10 |

\*All Public classes are held in Chicago.

\*Gary Rush, CPF teaches all of our classes.

## Total FoCuSeD™

We have designed a comprehensive set of training programs that convey a consistent message. Our core classes, combined, deliver a consistent, comprehensive set of skills. We have pulled these together to create training programs that enable your organization to gain these skills in a well-planned, focused manner – **Total FoCuSeD™**.

We designed these training programs with the organization in mind. Training is better when it is planned, progress is monitored to see that it is applied, and feedback is gathered to assess and enhance future training.

Total FoCuSeD™ has four components:

- Initial consultation
- Delivering | monitoring
- Feedback
- Communication.

We have designed these components to wrap around a series of our *core classes*, based on your needs, to ensure that the training makes the most impact on your staff. We take your staff through systematic approach to provide them with the skills needed to enhance their effectiveness and productivity in business and in life.

We begin with an *Initial Consultation*. The purpose is for Gary Rush, CPF to meet with you to identify your training needs. We will identify the purpose and scope of the training program and the measures of success. From this, Gary will produce a written *Program Design* report identifying the selected program(s).

Once the *Program Design* report is accepted, MGR Consulting will *deliver | monitor* the training.

We close the loop with *feedback* – a *Training Assessment Workshop*. Gary Rush, CPF will facilitate your staff to identify what worked, what didn't work, and what could be improved as they move forward. This *feedback* is considered to enhance your future training.

We maintain *communication* with your staff to keep the training fresh through our *FoCuSeD™ eNewsletter*. The *FoCuSeD™ eNewsletter* is published periodically throughout the year and delivers new ideas, tools, and concepts.

Total FoCuSeD™ consists of a *Collaborative Organization – Overall Program* and/or three Program Subsets:

- (1) Facilitator Program
- (2) Leadership Program
- (3) Facilitative Skills Program

### Collaborative Organization – Overall Program

This overall program is designed to transform your organization. This program includes a Management Workshop, delivers the three Program Subsets, and optional classes to develop a proactive program to create a culture of collaboration within your organization.

#### (1) Facilitator Program

This program is designed to develop highly skilled and effective Facilitators and is also geared towards those who aspire to achieve the designation of *IAF Certified™ Professional Facilitator (CPF)*.

#### (2) Leadership Program

This program is designed to develop highly effective collaborative leaders to make more of an impact at work.

#### (3) Facilitative Skills Program

This program is designed to successfully develop effective *Facilitative Skills* and specific tools to improve team performance to meet project needs.

Contact Gary for additional information or to schedule a consultation. 

## Our New Website Look and FoCuSeD™ Blog

### Website

We want to thank *Professional Misfits* for their hard work in giving us our new look. Check it out!

### FoCuSeD™ Blog

This is my first Blog. I'm going to post thoughts and ideas periodically about places I've traveled to, workshops I've facilitated, and people whom I've met. I invite all of you to join my Blog – comment and add to my posts. 

**Core Classes**

**The FoCuSeD™ Facilitator Academy**

PMI – R.E.P.  
IIBA – E.E.P.

**Gary Rush's 5-day highly interactive class** teaches the “**how to**” with an understanding of the “why” to perform as an effective Facilitator. It is the most complete, most comprehensive, and most effective facilitation class available, providing detailed training on the concepts of **Holistic Facilitation**. It helps build your skills and confidence. **Read more...**

Until **FoCuSeD™**, facilitation techniques have been either about structure or group dynamics (see “**It's time to get FoCuSeD™**”).

*“Best session I've had in 30+ years of classes!”*

Michael, Project Manager & Facilitator (*The FoCuSeD™ Facilitator Academy* alumnus)

**FoCuSeD™ On...**

PMI – R.E.P.  
IIBA – E.E.P.

**Gary Rush's 3-day highly interactive class** teaches “how to” successfully use *facilitative skills* and tools necessary to drive the overall business management strategy into the product solutions so needed for business success – achieving support and commitment from their stakeholders. **Read more...**

**New Class!**

**FoCuSeD™ Facilitating Teleconferences**

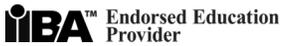
**Class Abstract**

PMI – R.E.P.

**Gary Rush's 1 ½ -day highly interactive class** teaches “**how to**” conduct effective and productive teleconferences to collectively achieve a goal or accomplish a task.

**Why?** We have more and more meetings that are teleconferences or videoconferences. These meetings are the way of the future. Unlike face-to-face meetings, you have to approach teleconferences differently. **Because** These teleconferences can be very productive, when properly facilitated. **How?** This class gives you effective *facilitative skills* that enable you to conduct highly effective and productive teleconferences enabling you to manage people and conflict – the good, the bad, and the ugly. **Read more...**

## About MGR Consulting



*We have been in business since February 1985 when Gary founded MG Rush Systems, Inc. Gary ceased operations of MG Rush Systems, Inc. in June 2004 to become a restaurateur. In June 2005, after a one-year absence, Gary returned re-instating his company MG Rush Systems, Inc. and changing the name to MGR Consulting, Inc. Millie (M) and Gary (G) Rush are now MGR Consulting.*

We are a recognized leader in the field of facilitation, facilitative skills, training, leadership, strategic planning, and data modeling. *Our core classes give you effective leadership, business, and interpersonal skills.*

We are uniquely qualified to assist you in understanding, managing, and implementing facilitated workshops supporting your methodology in your organization. We are experts at engaging participants and guiding them to consensus. We improve client business performance through effective application of exceptional facilitation process. *Our primary job is to get a group of individuals to form as a team, learn to communicate, and achieve a goal or accomplish a task.*

Our core classes also provide effective "soft" skills – *facilitative skills* to Project Managers, Business Analysts and others who want to become effective collaborative leaders and success-fully improve communication to achieve commitment and support from stakeholders – so needed for business success. *It enhances whatever you do wherever you go in business and in life.*

We are a PMI Global Registered Education Provider (R.E.P.) and an IIBA Endorsed Education Provider (EEP). **Read more...**

## About Gary Rush, CPF

Gary R. Rush, IAF Certified Professional Facilitator (CPF), Founder and President of MGR Consulting attended the U.S. Naval Academy. He has managed projects since 1980, been facilitating since 1983, and training since 1985. He improves client business performance through effective application of exceptional facilitation process. *He is a recognized leader in the field of facilitation, Facilitator / Facilitative Skills training and continues to be the leading edge in the industry by continuing as a practicing Facilitator.*

As a Facilitator, Gary facilitates many types of workshops. He is uniquely qualified to assist you in understanding, managing and implementing facilitated workshops supporting your methodology in your organization. He is an expert at engaging participants and guiding them to consensus. *His primary job is to get a group of individuals to form as a team, learn to communicate, and achieve a goal or accomplish a task.*

As a **Trainer**, Gary is amongst the most successful and influential Facilitator Trainers in the world. He teaches *The FoCuSeD™ Facilitator Academy* and *FoCuSeD™ On...* He teaches specific "how to"; he provides detailed facilitation and process tools and, as an IAF CPF Assessor, he covers the IAF Facilitator Competencies. *His alumni are amongst the most successful and influential leaders. They often tell us how much he has changed their lives.*

In 1985, Gary created FAST. In 2007, Gary created *FoCuSeD™* - a revolution from FAST. *It is the most complete, most comprehensive, and most effective facilitation class available, providing detailed training on the concepts of **Holistic Facilitation**.*

Gary has implemented his facilitation technique in some of the largest companies and government agencies. His clients are many of the Fortune 500 companies. *His facilitation technique is used widely around the world. **Read more...***

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